GENERAL SERVICES ADMINISTRATION

Federal Acquisition Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA** *Advantage*!TM, a menu-driven database system. The INTERNET address for **GSA** *Advantage*!TM is: http://www.GSAAdvantage.gov.

Schedule for - Environmental Services Federal Supply Group: 899 Class: F999 Contract Number: GS-10F-069AA

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at http://www.gsa.gov/schedules-ordering Contract Period: Jan 2, 2013 - Jan 1, 2018, effective through five years

Contractor: HANAN & ASSOCIATES

P.O. Box 8914

Rancho Santa Fe, CA 92067 8914

Business Size: Small Business

Telephone: (858) 832-1159

Extension:

FAX Number: (858) 756-9268

Web Site:

E-mail: drhanan@cox.net **Contract Administration:** Doyle A Hanan

CUSTOMER INFORMATION:

- 1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers: 899-1/1RC
- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.
- 1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.
- 2. Maximum Order: \$1,000,000.00

3. **Minimum Order:** \$100.00

4. Geographic Coverage (delivery Area): Domestic only

5. Point(s) of production (city, county, and state or foreign country): Same as company address

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted). See Attachment.

7. Quantity discounts: GSA prices, excluding .75% IFF, shall be further discounted as follows:

Tier	Task Order Amount	Additional Discount
1	\$50,000 - \$99,999	.25%
2	\$100,000 - \$250,000	.5%
3	\$250,000 and above	1%

*The following labor categories are <u>EXEMPT</u> from volume discounts:

- 1. At Sea Technician
- 2. At Sea Scientist
- **8. Prompt payment terms:** Net 30 days
- 9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold: Yes
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micropurchase threshold: will accept over \$3,000
- 10. Foreign items (list items by country of origin): None
- 11a. Time of Delivery (Contractor insert number of days): Specified on the Task Order
- 11b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor
- 11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor
- 11d. Urgent Requirements. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery: Contact Contractor
- 12. F.O.B Points(s): Destination
- 13a. Ordering Address(es): Same as Contractor

- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
- **14.** Payment address(es): Same as company address
- **15.** Warranty provision.: Contractor's standard commercial warranty.
- 16. Export Packing Charges (if applicable): N/A
- 17. Terms and conditions of Government purchase card acceptance (any thresholds above the micropurchase level): Contact Contractor
- 18. Terms and conditions of rental, maintenance, and repair (if applicable): N/A
- 19. Terms and conditions of installation (if applicable): N/A
- 20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A
- 20a. Terms and conditions for any other services (if applicable): N/A
- 21. List of service and distribution points (if applicable): N/A
- 22. List of participating dealers (if applicable): N/A
- 23. Preventive maintenance (if applicable): N/A
- 24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: N/A
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: www.Section508.gov/.
- 25. Data Universal Numbering System (DUNS) number: 13-1940384
- 26. Notification regarding registration in Central Contractor Registration (CCR) database: Registered

SIN(s)	SERVICE (e.g. Labor Category or Job Title/Task)	MINIMUM EDUCATION/ CERTIFICATI ON LEVEL	MINIMUM YEARS OF EXPERIENCE	PRICE TO GSA (including IFF)*
899 1	Program Manager/Principal	PhD	30	\$143.58
899 1	Senior Scientist	PhD	20	\$129.22
899 1	Supervisory Scientist	MS	10	\$95.72
899 1	Project Scientist	BS	5	\$71.79
899 1	At-Sea Scientist	BS	2	\$62.22
899 1	Scientist	BS	2	\$47.86
899 1	At-Sea Technician	AA	2	\$38.29
899 1	Technician	AA	1	\$28.72

The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the cited SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCA matrix below. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.

SCA Eligible Labor Category	Code Title SCA Equivalent	Wage Determination No.
At Sea Technician	91402 - Fishery Observer II	2007-0020
		1996-0362
At Sea Scientist	91403 - Fishery Observer III	2007-0020
		1996-0362
Technician	91401 - Fishery Observer I	2007-0020
		1996-0362

Labor Descriptions

Position: Program Manager/Principal

Years Experience: 30 Years Years Education: PhD

Responsibilities: General program management including contract negotiation, establishment, financial and budget direction; extensive interaction with clients and senior level staff. Provides expertise in all

products provided. Consults with senior level staff on all phases and levels of projects.

Position: Senior Scientist Years Experience: 20 Years Years Education: PhD

Responsibilities: Provides expertise and direction for projects. Recommends analytical techniques, reviews project progress and results. Assures proper reporting of results and leads in preparation of

publications. Maintains current knowledge and literature awareness in field of expertise.

Position: Supervisory Scientist

Years Experience: 10 Years Years Education: MS

Responsibilities: Directs day to day operations of projects. Assures adherence to budgets, timelines, and

quality standards. Oversees project personnel in all aspects of project supervision.

Position: Project Scientist

Years Experience: 5 Years Years Education: BS

Responsibilities: With little direction, performs tasks required to complete projects (scientific sampling, analysis, report writing, acts as lead performing difficult tasks requiring prior education and experience.

Supports needs of supervisor relative to project mission.

Position: At-Sea Scientist

Years Experience: 2 Years Years Education: BS

Responsibilities: With direction, performs complex scientific operations. Maintains intricate data bases, performs statistical analyses, reports on observations and work performed. Utilizes education and

knowledge to perform scientific duties specific to ocean habitats.

Position: Scientist

Years Experience: 2 Years Years Education: BS

Responsibilities: With direction, performs complex scientific operations. Maintains intricate data bases,

performs statistical analyses, reports on observations and work performed.

Position: At-Sea Technician Years Experience: 2 Years Years Education: AA

Responsibilities: Under direction performs tasks at sea such as net sampling, fishing, tagging, taking measurements, water sampling,

Position: Technician Years Experience: 1 Year Years Education: AA

Responsibilities: Under direction performs tasks such as net sampling, fishing, tagging, taking

measurements, water sampling,